



# MOUNTAIN WEST FINANCIAL

Making Homeownership A Reality Since 1990

---

## NEWS ANNOUNCEMENT

### **For Immediate Release: September 2012**

Contact: Laura Martell, Marketing Manager  
1209 Nevada Street – Suite 200  
Redlands, CA 92374  
(909) 793-1500 Ext. 310 or Toll Free 1-888-793-6470  
laura.martell@mwfinc.com

### **Mountain West Financial Makes the Shift to Retaining Servicing on 80% of Loans in 2012** *West Coast Mortgage Lender Continues to Grow with Increases in Loan Servicing*

**REDLANDS, CA** – Mountain West Financial, Inc., a family-owned business celebrating its 22<sup>nd</sup> anniversary, has started to emerge and be recognized as a leader in California in the mortgage industry. The company announced today that they have made the shift to retaining servicing of their closed loans currently servicing almost 80% of all production. Additionally, they have recently started accepting Correspondent Lending applications from other mid-sized mortgage bankers. “We are proud of our achievements,” said Gary Martell, Jr., President, Mountain West Financial, Inc. “The business model of a typical mid-sized Mortgage Banker is one that once a loan has funded, servicing is generally sold to a large aggregator.” Because of sound business practices Mountain West Financial has the stability and financial wherewithal to undertake this new business channel with the help of their servicing center located in Ewing, New Jersey.

Mountain West Financial has the distinct advantage of being a Ginnie Mae Securitizer. Mountain West Financial is headquartered in Redlands, California with 29 Branch Locations throughout California providing FHA, VA, Conventional, USDA, and many Down Payment Assistance Programs. For further information call (909) 793-1500, Toll Free 1-888-793-6470, email [info@mwfinc.com](mailto:info@mwfinc.com), or visit [www.mwfinc.com](http://www.mwfinc.com). Mountain West Financial, Inc. is licensed by the Department of Corporations by the California Residential Mortgage Lending Act NMLS #164497.

# # #



[www.mwfinc.com](http://www.mwfinc.com)

1209 Nevada Street – Suite 200, Redlands, CA 92374